

## **Calculating capital requirements for longevity risk in life insurance products. Using an internal model in line with Solvency II**

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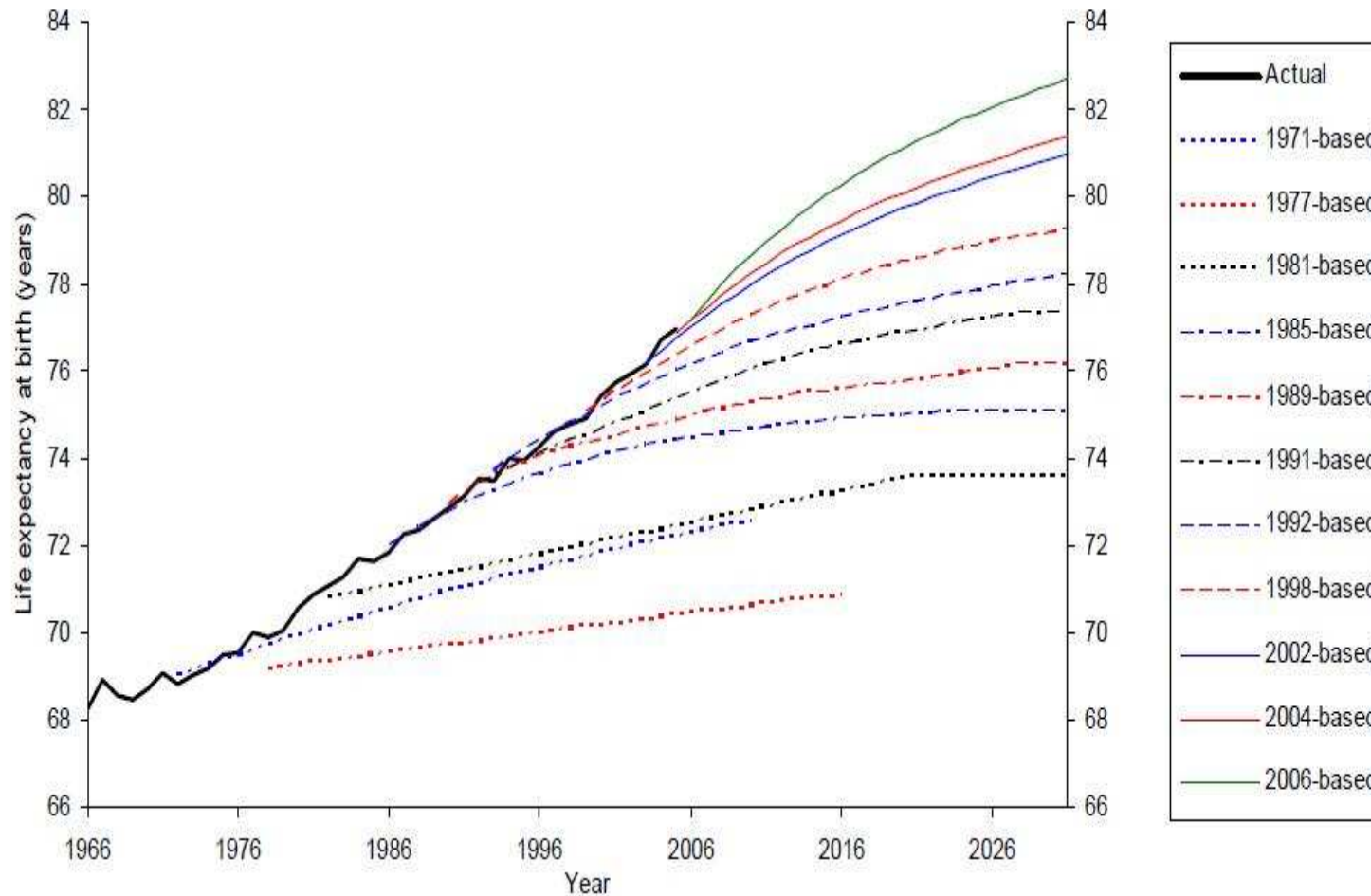
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## Actual and projected male period life expectancy at birth, UK, 1966-2031



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- What is the amount of capital an insurer should hold in order to set the probability of underfunding within a year to 0.5%?
- Requires joint distribution of:
  - The stochastic return on assets;
  - The stochastic payments made between now and next year;
  - The stochastic fair value of the liabilities now/next year, i.e., the fair value = BEL (Best Estimate of the Liabilities) + MVM (Market Value Margin).
- Hence, capital requirements today depend on fair value next year.
- Fair value next year (and payments) is stochastic, depending on the evolution of survivor probabilities!

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- Drawback of mortality forecast models:  
No closed form expression;
- We derive a closed form approximation of the distribution using Lee Carter-model;
  - Use the approximate distribution for solvency capital requirements;
  - Approximate distribution → no nested simulations;
- Idea of CoC-approach (for a 1-year risk):
  - Insurer should hold a reserve (SCR);
  - Reserve → lower return than free assets  
→ compensation: a Cost of Capital rate (CoC) multiplied by the SCR;
  - Market Value Margin:  $MVM = CoC\% \cdot SCR$ .

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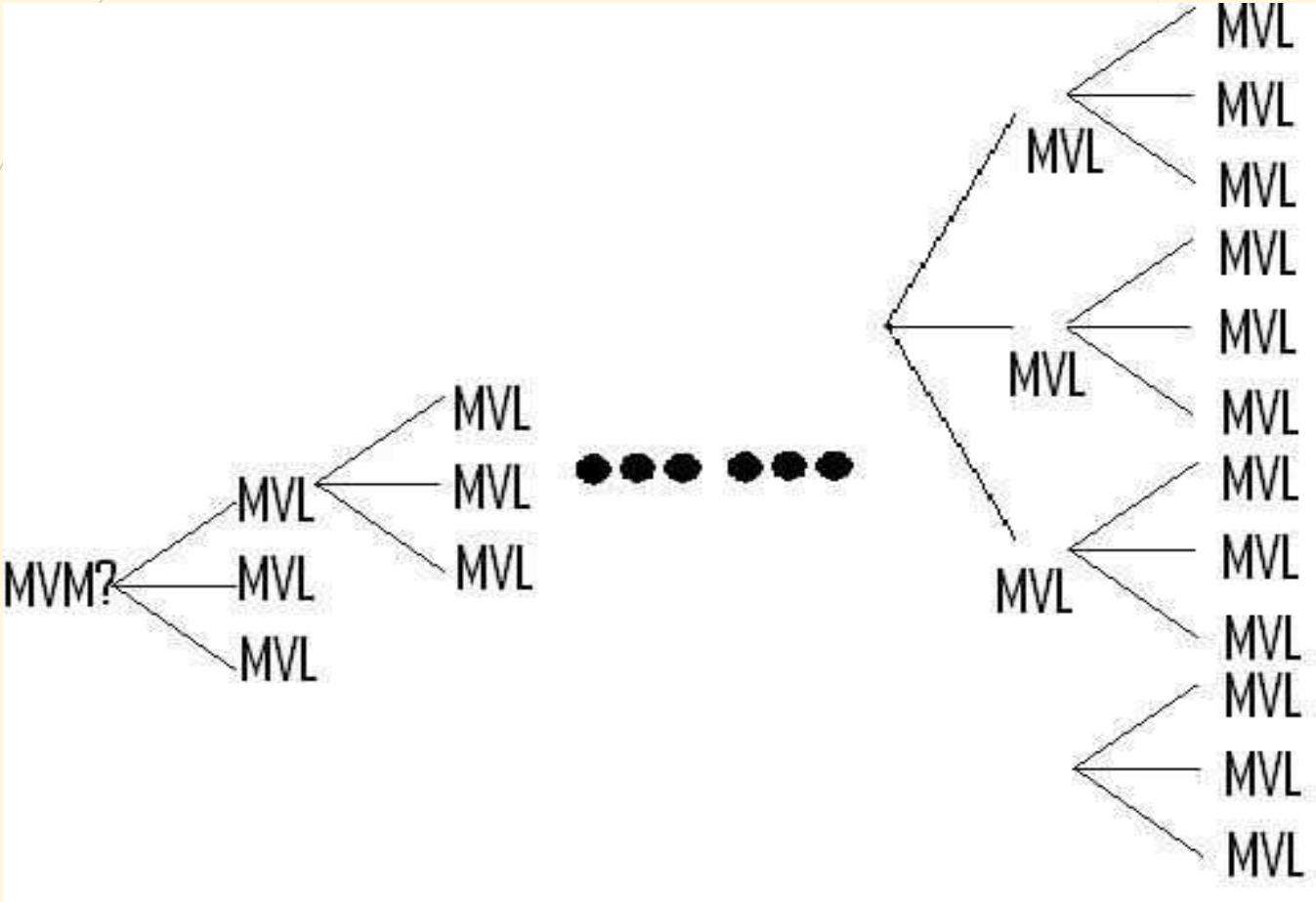
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# Problem II

- MVM now depends on distribution MVL next year.
- MVM in year before last payment: simulate distribution of MVL in last year for each scenario.



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# Solvency II regulations

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- Solvency II:
  - Capital requirements based on funding ratio approach, with  $\mathbb{P}(\text{underfunding}) < 0.5\%$ ;
  - Close to the Swiss Solvency Test (SST);
  - Longevity risk has a market price;
  - Road map: implementation in 2013.
  
- Insurer can use:
  - Simplified approach (Solvency II);
  - Internal model.

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- Difficult to determine future buffers  $SCR_{t+\tau}$
- Simplified approach:
  - SCR: net change in asset minus liabilities under two scenarios, namely:
    - i) best estimate scenario;
    - ii) longevity shock scenario (mortality probabilities  $\downarrow$  25%);
  - Future SCR: Use scenarios conditional on current information.
- Market Value Margin:  
Cost of Capital rate  $\cdot \sum$  discounted SCR's.

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# Funding ratio approach

- First consider an one-year risk.
- Funding ratio approach:

$$\text{Funding Ratio} = \frac{\text{Assets}}{\text{(Fair value of) liabilities}}$$

- Probability of underfunding:

$$\mathbb{P}_t (FR_{t+1} < 1) = \mathbb{P}_t (A_{t+1} - L_{t+1} < 0).$$

- Market value liabilities:

$$L := BEL + MVM.$$

- Total capital requirement:

$$A^* := BEL + MVM + SCR.$$

- Market price of risk ( $r$ : risk-free return):

$$MVM_t = \sum_{\tau \geq 0} \frac{(r + CoC) \cdot SCR_{t+\tau}}{(1+r)^\tau}.$$

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- Life insurance products typically have long run-off.
- One period model, sell liabilities after one year:

$$A_t^* = L_t + SCR_t := Q_{t,0.995} \left[ \frac{\tilde{L}_t + L_{t+1}}{1+r} \right]$$

- Then the market value of the liabilities is:

$$L_t = BEL_t^{1period} + (CoC + r) \cdot SCR_t$$

$$BEL_t^{1period} = \mathbb{E}_t \left[ \frac{\tilde{L}_t + L_{t+1}}{1+r} \right]$$

- Equivalent  $MVM_t$ ;

$$\mathbb{E}_t \left[ \sum_{\tau \geq 0} \frac{CoC + r}{1 + CoC + r} \cdot \frac{\left( Q_{0.995,t+\tau} \left[ \frac{\tilde{L}_{t+\tau} + L_{t+\tau+1}}{1+r} \right] - L_{t+\tau} \right)}{(1+r)^\tau} \right]$$

# Approximation

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- Let  $\mu_{x,\tau}^g$  be the force of mortality;  
We have (under appropriate assumptions):

$$\widehat{p}_{x,t+T}^g = \exp(-\widehat{\mu}_{x,t+T}^g).$$

- The Lee-Carter model:

$$\log(\mu_{x,\tau}^g) = a_x^g + b_x^g k_\tau^g + \epsilon_{x,\tau}^g.$$

- Extrapolate  $k_{t+T}^g$  using ARIMA(0,1,0):

$$k_{t+T}^g = k_{t+T-1}^g + c^g + e_{t+T}^g.$$

- To prevent jump off bias  $\rightarrow k_t^g = 0$ .

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- We forecast the distribution of future forces of mortality:

$$\mu_{x,t+T}^g = \mu_{x,t}^g \cdot \exp \left( b_x^g T c^g + b_x^g \sum_{s=1}^T e_{t+s}^g + \epsilon_{x,t+T}^g \right).$$

- Three sources of risk
  - $\epsilon_{t+T}^g$  normally distributed;
  - $e_{t+T}^g$  normally distributed;
  - $c^g$  normally distributed;
- $\mu_{x,t+T}^g$  has a lognormal distribution;
- Variables of interest are nonlinear functions of the forces of mortality.

- Let  $X$  be a  $\log N$  variable with not too large uncertainty.
- To derive a closed form expression we make three approximations:
  - $X \sim \log N$  distributed variable is approximately  $X \sim N$  distributed;
  - If  $X \sim \log N$  distributed variable, then  $1 - X \sim \log N$  distributed;
  - The sum of  $\log N$  distributed variable is approximately  $\log N$  distributed;
- Using Fenton & Wilkonson rule: the sum of lognormals is approximately lognormal;  
Dufresne (2004) shows that asymptotically for  $\Sigma \rightarrow 0$  this is the case.

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- At time  $t + \tau - 1$ : payments at time  $t + \tau$  are lognormally distributed;
- At time  $t + \tau - 2$ : Market value (MVL) at time  $t + \tau - 1$  is lognormally distributed;
- At time  $t + \tau - 2$ : Use Fenton & Wilkonson rule to obtain the distribution of the payments plus MVL.
  - at time  $s$ : MVL at time  $s + 1$  depends on survival probabilities at time  $s$ ;
  - Hence, MVL depends on the “updated” parameters of the survival probabilities;
  - At time  $s$  the “updated” value of the parameters at time  $s + 1$  is normally distributed.
- Indication error: difference in MVM in best estimate scenarios between simulations and approximation:  
1.25% NL males, 0.51% NL females.

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- Recall: idea of CoC-approach:

- Holder of risk should hold a reserve;
- Reserve leads to lower return than free assets  
→ compensation for the reserve requirement;
- $MVM = CoC\% \cdot SCR$  (for one-year risk);

- Interest rate fixed at 4%;

- We consider four different portfolios;

M65: Male old-age pension aged 65;

F65: Female old-age pension aged 65;

H65: 0.5 male, 0.5 female old-age pension aged 65;

OA+PP: 0.5 male, 0.5 female old-age pension aged 65  
0.35 male, 0.35 female partner pension.

- Using Cost of Capital rates of 4% and 6% in excess of the riskfree rate.

# Drawback Solvency II simplifications

- Recall: Simplifications set capital requirements set using two scenarios;
- Drawbacks:
  - Unsuitable for capturing risks which slowly evolve over long period of time;
  - Shock does not depend on policy duration and age;
  - Longevity risk is assumed to be independent of gender;
  - The percentage reduction is very large.
- Capital requirements for CoC=6%, US:

| $A_1$ | $\frac{A^* - \text{BEL}}{\text{BEL}}$ | $\frac{\text{MVM}}{\text{BEL}}$ | $\frac{\text{SCR}}{\text{BEL}}$ |
|-------|---------------------------------------|---------------------------------|---------------------------------|
| M65   | 20.59%                                | 10.66%                          | 9.93%                           |
| F65   | 17.12%                                | 9.28%                           | 7.84%                           |
| H65   | 18.75%                                | 9.93%                           | 8.83%                           |
| OA+PP | 16.47%                                | 9.33%                           | 7.13%                           |

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- Other simplifications for calculating the MVM:

$A_2$ : Using the best estimate scenario instead of mean:

$$\widetilde{SCR}_{t+\tau} = \mathbb{Q}_{1-\alpha, t+\tau}^{BE(t)} \left[ \frac{\widetilde{L}_{t+\tau} + BEL_{t+\tau+1}^{BE(t+\tau+1)}}{1 + r^f} \right] - BEL_{t+\tau}^{BE(t)}$$

$A_3$ : Assuming constant SCR relative to BEL:

$$\frac{\widetilde{SCR}_{t+\tau}}{SCR_t} = \frac{\mathbb{E}_t [BEL_{t+\tau}]}{BEL_t}$$

- Advantage: can reduce significantly computation time.

$$MVM_t = \sum_{\tau \geq 0} \frac{(r + CoC) \cdot \widetilde{SCR}_{t+\tau}}{(1 + r)^\tau}$$

# Internal model

|       | Internal model    |                   |                   | $A_2$             | $A_3$             |
|-------|-------------------|-------------------|-------------------|-------------------|-------------------|
|       | $\frac{A^*}{BEL}$ | $\frac{MVM}{BEL}$ | $\frac{SCR}{BEL}$ | $\frac{MVM}{BEL}$ | $\frac{MVM}{BEL}$ |
|       | US                |                   |                   |                   |                   |
| M65   | 2.08%             | 1.69%             | 0.43%             | 1.42%             | 1.14%             |
| F65   | 1.63%             | 1.25%             | 0.39%             | 1.33%             | 1.06%             |
| H65   | 1.64%             | 1.30%             | 0.36%             | 1.19%             | 0.95%             |
| OA+PP | 1.42%             | 1.21%             | 0.23%             | 1.12%             | 0.90%             |
|       | UK                |                   |                   |                   |                   |
| M65   | 3.53%             | 2.74%             | 0.86%             | 1.73%             | 1.38%             |
| F65   | 3.70%             | 3.35%             | 0.45%             | 1.92%             | 1.54%             |
| H65   | 3.19%             | 2.73%             | 0.53%             | 1.60%             | 1.28%             |
| OA+PP | 2.95%             | 2.64%             | 0.38%             | 1.52%             | 1.22%             |
|       | NL                |                   |                   |                   |                   |
| M65   | 2.28%             | 1.55%             | 0.75%             | 1.57%             | 1.26%             |
| F65   | 4.32%             | 3.89%             | 0.58%             | 2.60%             | 2.08%             |
| H65   | 2.93%             | 2.51%             | 0.48%             | 1.67%             | 1.34%             |
| OA+PP | 2.73%             | 2.45%             | 0.34%             | 1.69%             | 1.35%             |

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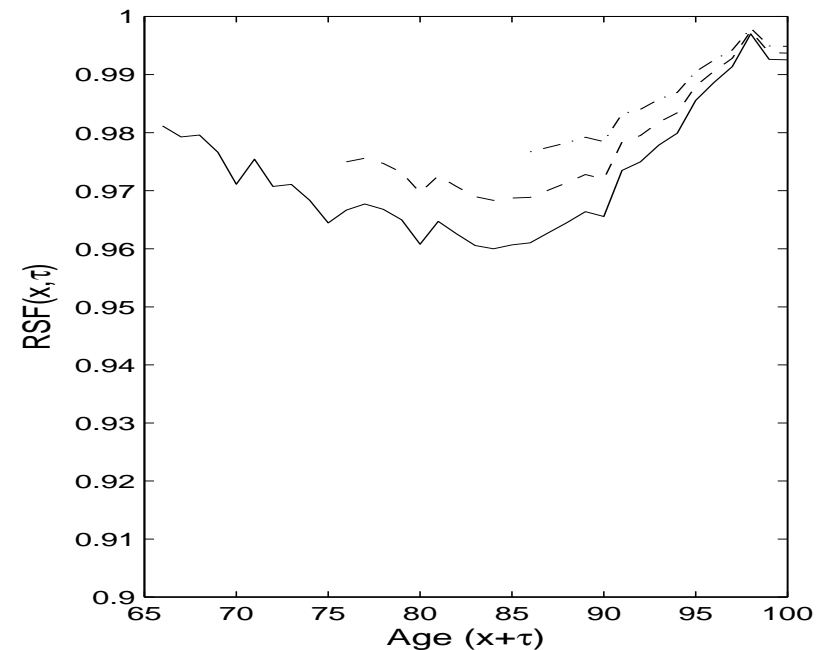
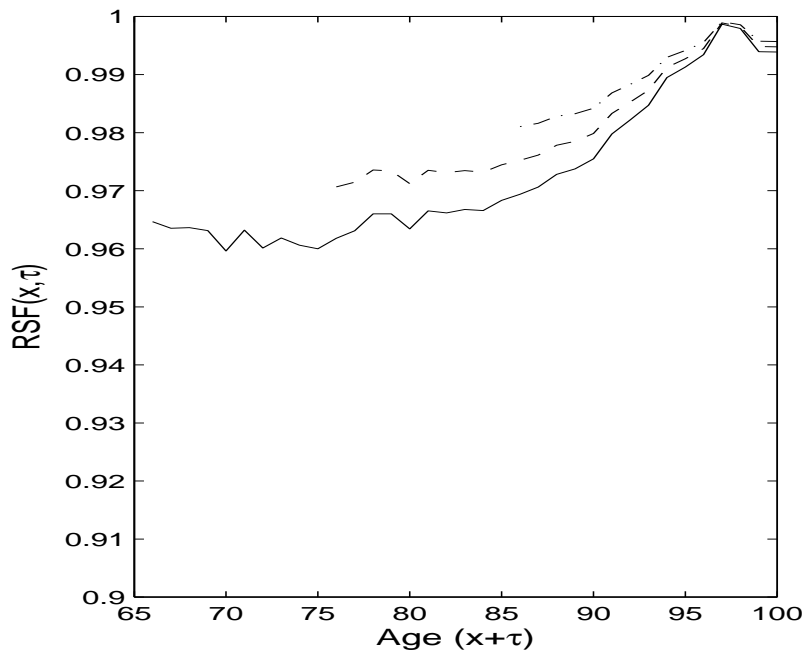
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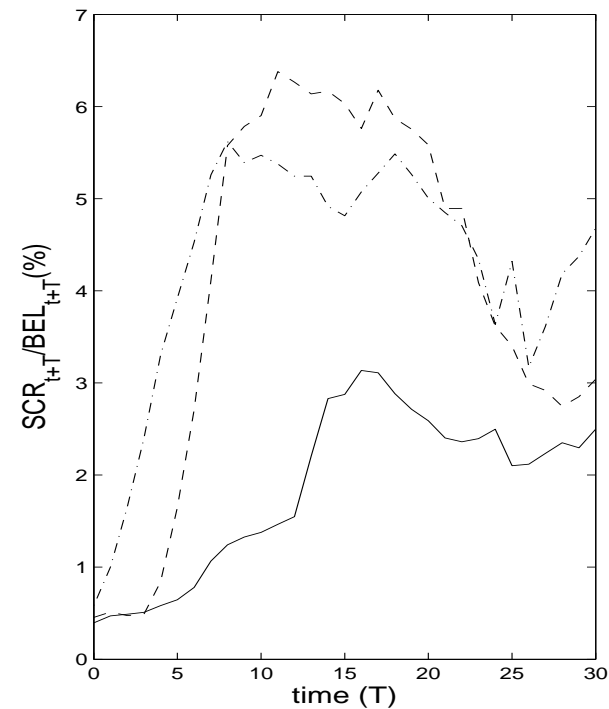
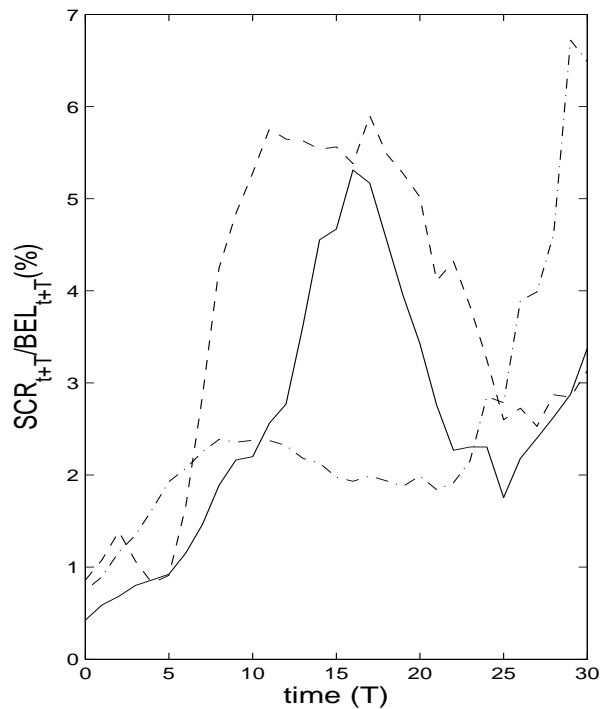
# Mortality uncertainty

- Uncertainty in past mortality data indicate that jump of 25% in mortality probabilities is large;
- RSF: the relative shock factor in mortality probabilities in the 99.5% scenario relative to the best estimate scenario:

$$RSF(x, \tau) = \frac{Q_{t,0.005} \left[ \frac{BE(t+1)}{q_{x+\tau,t+\tau}} \right]}{BE(t) q_{x+\tau,t+\tau}}$$



# SCR over time



- Buffer (SCR) is non-monotonic function of time;
- Not a good approximation to calculate MVM using a constant SCR/BEL over time.

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- We derived a closed form approximation for the distribution of longevity risk of variables of interest for life insurance liabilities;
- Solvency II simplification seems to be conservative;
- Calculate capital requirements using CoC-approach:
  - Makes it computational tractable;
  - Assumption of a constant SCR/BEL over time does not hold;
  - Best estimate scenario underestimates MVM.

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